Numbers and structural positions of women in a national director interlock network

Alex Stivala (Università della Svizzera italiana [USI], Lugano, Switzerland), Peng Wang (Swinburne University of Technology, Australia & USI), Alessandro Lomi (USI) INSNA Sunbelt XLIII, Portland, OR and online, June 27 – July 1, 2023

Online presentation, Alex Stivala, June 28, 2023

Collaborators, funding, acknowledgements, disclosure.

- Unpublished work: Alex Stivala, Peng Weng and Alessandro Lomi, 2023.
- This work was funded by Swiss National Science Foundation (SNSF) grant 200778.
- We used the high-performance computing cluster at the Institute of Computing, Università della Svizzera italiana, for all data processing and statistical computations.
- Conflict of interest disclosure: I am a direct shareholder in several ASX listed companies, including some specifically mentioned in this work, and their competitor companies. I am also an indirect shareholder in ASX listed companies via the default superannuation fund for Australian university employees.

Outline and contributions

- Substantive:
 - A director interlock network for all (over 2000) companies (rather than the top 200 or 300, as usual practice) listed on the ASX is constructed.
 - Descriptive statistics of the network, companies and directors.
 - Based on the theoretical framework of Kanter (1977) we examine the relative proportion of women and test a "token woman" hypothesis proposed by recent work including Evtushenko & Gastner (2020).
 - We move beyond simple counting (binomial distribution null model) and examine the structural position of women using network centrality measures, ERGM and ALAAM.
- Methods innovations:
 - Open-source software for ERGM estimation, simulation and GoF for large bipartite networks is developed, and demonstrated on the ASX network, and a much larger (approx. 350 000 node) international director interlock network.
 - Open-source software for ALAAM estimation, simulation and GoF for large bipartite networks is developed, and used for testing the structural position of women in the ASX director interlock network.

A "token woman" hypothesis (Evtushenko & Gastner 2020)

- "The probability that a woman joins the board has been shown to be negatively correlated with the number of women currently on the board and to increase when a woman departs the board [15]. The underlying assumption is that companies tend to recruit "token women" (i.e. exactly one per board) from a limited pool of female candidates [10,35]."
- "In this hypothesis, a woman is only added when there is currently no other woman on the board [15,35]. With exactly one woman, the board satisfies a minimum criterion of diversity that reduces external pressure for greater female representation without seriously threatening the power of the "old-boys network". If the token woman hypothesis is true, there would be a higher proportion of boards with exactly one female board member than in the null model."

10. Dezső, C.L., Ross, D.G., Uribe, J.: Is there an implicit quota on women in top management? A large-sample statistical analysis. Strategic Manag. J. 37(1), 98–115 (2016)

15.Farrell, K.A., Hersch, P.L.: Additions to corporate boards: the effect of gender. J. Corp. Finance 11(1-2), 85–106 (2005)

35. Strydom, M., Yong, H.H.A.: The token woman. In: 25th Australasian Finance and Banking Conference (2012), available at http://dx.doi.org/10.2139/ssrn.2136737



"This implies that women are generally more clustered than expected if they were distributed randomly, contradicting the token woman hypothesis."

Data is from Financial Times database, Sept. 2016:

38. Thomson Reuters Corporation: Profiles and lists of directors of publicly traded companies. https://markets.ft.com/data/equities/results (2016), retrieved on 17 September 2016

Data source

- Data on the directors of all ASX listed companies from the Connect 4 Boardroom database (14 Sept., 2022; accessed via Swinburne subscription by Peng Wang).
- This is a Thomson Reuters commercial product, aggregating open source data from company annual reports, announcements to the ASX, etc.
- It includes director country, gender and age.
- I joined this with other open source data directly from the ASX (company directory [5 Oct. 2022], foreign entity report [Sept. 2022]) to get more company information: GICS industry group, listing date, market capitalization, foreign country incorporation.

Descri	ptive st	tatistics			
• Of the 9	971 people	e, 1899 (19%) are	womer	۱.	
• Of the 1	.3452 posit	ions. 2784 (21%)	are occ	upied by women.	
• The pro-	nortion of	companies with e	vactly	no woman is 20%	
• The pro	portion of o	companies with e	xactiy o	ne woman is 30%.	
• The pro	portion of	companies with a	at least	one woman is 66%	
ine pre	por don or	companies with t			
Fable 4: Summary statistics of th					
rable 4. Summary statistics of th	ne director countries.	Table 5: Frequency of company cou	intries of incorpo	oration. Table 6: Frequency of company industry group	s.
	ne director countries.	Table 5: Frequency of company cou	intries of incorpo	oration. Table 6: Frequency of company industry group GICS industry group	s. N
Country	$\frac{1}{8363}$	Table 5: Frequency of company cou	$\frac{1}{\frac{N}{1932}}$	oration. Table 6: Frequency of company industry group GICS industry group Materials	s. <u>N</u> 790
Country Australia	N 8363 512	Table 5: Frequency of company cou Country Australia New Zealand	Intries of incorpo N 1932 59	oration. Table 6: Frequency of company industry group GICS industry group Materials Energy	s. <u>N</u> 790 145
Country Australia United States New Zealand	N 8363 512 285	Table 5: Frequency of company cou Country Australia New Zealand United States	N 1932 59 20	Table 6: Frequency of company industry group GICS industry group Materials Energy Software and Services	ns. <u>N</u> 790 145 144
Country Australia United States New Zealand United Kinedom	ne director countries. 8363 512 285 152	Table 5: Frequency of company cou Country Australia New Zealand United States Canada	<u>N</u> 1932 59 20 14	oration. Table 6: Frequency of company industry group GICS industry group Materials Energy Software and Services Diversified Financials	s. <u>N</u> 790 145 144 100
Country Australia United States New Zealand United Kingdom Canada	ne director countries. N 8363 512 285 152 85	Table 5: Frequency of company cou Country Australia New Zealand United States Canada Bermuda	1932 59 20 14 10	oration. Table 6: Frequency of company industry group GICS industry group Materials Energy Software and Services Diversified Financials Health Care Equipment and Services	s. <u>N</u> 790 145 144 100 91
Country Australia United States New Zealand United Kingdom Canada Singanope	ne director countries.	Table 5: Frequency of company cou Country Australia New Zealand United States Canada Bermuda United Kingdom	nutries of incorp <u>N</u> 1932 59 20 14 10 10	Table 6: Frequency of company industry group GICS industry group Materials Energy Software and Services Diversified Financials Health Care Equipment and Services Pharmaceuticals Biotechnology and Life Sciences	s. <u>N</u> 790 145 144 100 91 90
Country Australia United States New Zealand United Kingdom Canada Singapore China	ne director countries.	Country Australia New Zealand United States Canada Bermuda United Kingdom Singapore	N 1932 59 20 14 10 10 8	Table 6: Frequency of company industry group GICS industry group Materials Energy Software and Services Diversified Financials Health Care Equipment and Services Pharmaceuticals Biotechnology and Life Sciences Capital Goods	N 790 145 144 100 91 90 81
Country Australia United States New Zealand United Kingdom Canada Singapore China Hong Kong	ne director countries.	Table 5: Frequency of company cou Country Australia New Zealand United States Canada Bermuda United Kingdom Singapore Israel	nutries of incorp	oration. Table 6: Frequency of company industry group GICS industry group Materials Energy Software and Services Diversified Financials Health Care Equipment and Services Pharmaceuticals Biotechnology and Life Sciences Capital Goods Real Estate	rs. 790 145 144 100 91 90 81 76
Country Australia United States New Zealand United Kingdom Canada Singapore China Hong Kong South Africa	ne director countries.	Table 5: Frequency of company cou Country Australia New Zealand United States Canada Bermuda United Kingdom Singapore Israel Hong Kong	nutries of incorp 1932 59 20 14 10 10 8 6 5	Table 6: Frequency of company industry group GICS industry group Materials Energy Software and Services Diversified Financials Health Care Equipment and Services Pharmaceuticals Biotechnology and Life Sciences Capital Goods Real Estate (Other)	s. <u>N</u> 790 145 144 100 91 90 81 76 459



Note degree in the bipartite network includes both modes (for people, number of boards they sit on, for companies, board size), so mean not meaningful. Negative assortativity indicates board size is negatively correlated with number of boards its members are on (large boards tend to have people who sit on few boards; small boards tend to have people who sit on many boards).

This is the only time we consider one-mode projections; all network statistics and models use the original two-mode (bipartite) network.





Figure 3: Board size distribution. The definition of a company "board" here is not limited to directors as legally defined but includes company secretaries and senior executives.





Figure 6: Left: histogram and kernel density estimate of the logarithm of market capitalization of the companies. Right: Empirical cumulative density function (CDF), and power law and log-normal distributions fitted to the market capitalization distribution using the methods of Clauset et al. (2009); Vuong (1989) implemented in the poweRlaw package (Gillespie, 2015). The tail of the distribution ($x_{min} = 9.87 \times 10^9$) is consistent with both a power law and log-normal distribution, and neither can be preferred over the other.



Figure 7: Distributions of the number of women per board and proportion of women per board. Dotted vertical lines on the top right plot show the divisions into group types defined by the proportion of women, according to the scheme of Kanter (1977). The bar plot at the bottom shows the counts of each of the group types. There are no instances of boards with more than 80% women (no Skewed or Uniform women groups).



Figure 8: Age distribution of directors by gender. The means are shown by vertical lines. The mean age for women is 58.48 and for men is 62.15. The null hypothesis that the means are equal is rejected by Welch's t-test (p < 0.001).



Under the binomial distribution null model, the proportion of companies with exactly one woman is expected to be 36%. Under the Evtushenko and Gastner (2020) null model, the proportion of companies with at least one woman is expected to be 75%. The observed figures are 30% and 66%, respectively. Hence this provides no evidence for the "token woman" hypothesis. However because the proportion (and not just number) of women on a board is positively correlated with the board size (see Fig. 11), it is more useful to fit models conditional on board size (Fig. 13), which shows that the binomial distribution null model provides no evidence for (or against) the "token woman" hypothesis, except in the case of boards with six seats, in which the observed data has statistically significantly fewer boards with exactly one woman than expected, providing evidence against the "token woman" hypothesis in this case. It is notable that this is for boards of size six, as this is the modal (and median) board size.

Moving beyond counting

- So far, we have just looked at counts (or proportions) of women in the network.
- But what about their structural positions?
 - Are women more, or less, central in the network than men?
 - Do women tend to be associated with particular industries, or larger or smaller companies?
- We will use some more advanced models to answer these questions.

<text><text><text><code-block><code-block></code></code>

Effect	Model 1	Model 2	Model 3	Model 4
Edge	-2.135 (-2.352, -1.918)	-2.100 (-2.289, -1.911)	-1.923 (-2.121,-1.726)	-4.248 (-4.333, -4.162)
BipartiteAltStarsA ($\lambda = 1.1$)	-4.579 (-5.525, -3.633)	-5.115 (-6.196, -4.035)	-5.115 (-6.267, -3.963)	-5.157 (-6.471, -3.843)
BipartiteAltStarsB ($\lambda = 5$)	-0.361 (-0.916,0.193)	-0.069 (-1.038,0.900)	-0.072 (-1.102,0.957)	-0.399 (-1.413,0.614)
BipartiteAltKCyclesB ($\lambda = 5$)	$0.015 \\ (-0.134, 0.165)$	-0.290 (-0.608,0.028)	-0.312 (-0.643,0.019)	-0.096 (-0.416,0.224)
BipartiteActivityA female	_	0.007 (-0.649,0.664)	0.225 (-0.528,0.977)	0.259 (-0.606,1.124
BipartiteContinuousActivityA age	_	0.012 (0.006,0.018)	0.012 (0.006,0.018)	0.012 (0.005,0.019)
BipartiteActivityA notAustralia	_	0.263 (-0.246,0.773)	0.272 (-0.246,0.789)	0.868 (0.669,1.066)
BipartiteTwoPathMatchingA country	—	0.319 (0.194,0.445)	0.321 (0.196, 0.445)	0.108 (-0.054,0.270
BipartiteTwoPathMatchingA gender	_	-0.129 (-0.284,0.026)	-0.125 (-0.290,0.040)	-0.110 (-0.302,0.082
BipartiteActivityB industryGroup.Materials	—	_	-0.149 (-0.537,0.240)	-0.179 (-0.638,0.280
BinaryPairInteraction gender.F industryGroup.Materials	_	_	-0.669 (-1.448,0.110)	-0.620 (-1.505,0.266
BipartiteActivityB industryGroup.Banks	_	—	_	0.445 (-1.323,2.212)
BinaryPairInteraction gender.F industryGroup.Banks	_	_	_	0.515 (-2.054,3.084)
BipartiteActivityB notAustralia	_	_	_	1.889 (0.829,2.949)
BinaryPairInteraction gender.F notAustralia	_	—	_	0.047 (-0.643,0.736)
BipartiteContinuousActivityB ListingYear	—	_	_	0.000 (-0.001,0.001
BipartiteContinuousActivityB logMarketCap	-	-	-	0.070 (0.010,0.131
Matching country	_	_	_	2.196 (1.090,3.302
Converged runs	100	100	100	100

Mode A is people, mode B is companies.

Γ

- Positive BipartiteContinuousActivityA age: Older directors tend to be on more boards.
- Positive BipartiteActivityA notAustralia: Directors resident in countries other than Australia tend to be on more boards.
- Positive BipartiteTwoPathMatchingA country: Directors on a board tend to be from the same country.
- Positive BipartiteActivityB notAustralia: Foreign incorporated company boards tend to have more directors.
- Positive BipartiteContinuousActivityB logMarket Cap: Larger market cap. Is associated with larger boards.
- Positive Matching country: directors tend to be resident in the same country as the country of incorporation of the boards they sit on.
- No significant effects for gender:
 - BipartiteTwoPathMatchingA gender --- gender homophily on boards --- is negative but not significant.
 - BinaryPairInteraction gender.F industryGroup.Materials --- women directors tendency to be on Materials industry group boards --- is negative but not

signif.

- BinaryPairInteraction gender.F industryGroup.Banks --- women directors tendency to be on bank boards --- is positive but not signif.
- BinaryPairInteraction gender.F notAustralia --- women directors tendency to be on foreign incorporated company boards --- is positive but not signif.

Parameter	Estimate Sto	Error
Edge	-10.3903	0.2757*
BipartiteAltStarsB.5.	0.4660	0.0472*
IsolateEdges	-0.0864	0.2574
BipartiteAltStarsA.5.	-2.6763	0.2562*
BipartiteActivityA_female	0.0511	0.1069
BipartiteContinuousActivityA_age	0.0053	0.0025*
BipartiteActivityB_industry.Personal.Goods	0.2082	0.0938*
BipartiteActivityB_sector.Oil.and.Gas	-0.0118	0.0167
BinaryPairInteraction_gender.Male_industry.Personal.Goods	-0.3871	0.1560*
BinaryPairInteraction_gender.Female_sector.Oil.and.Gas	-0.1021	0.1221
TotalRuns	20	
ConvergedRuns	20	

Mode A is people, mode B is companies.

- Positive BipartiteContinuousActivityA_age: older directors tend to be on more boards (just as for ASX data).
- Positive BipartiteActivityB_industry.Personal.Goods: companies in Personal Goods industry tend to have larger boards.
- Negative BinaryPairInteraction_gender.Male_industry.Personal.Goods: men are less likely to be on boards in Personal goods industry.
- BinaryPairInteraction_gender.Female_sector.Oil.and.Gas (and its control BipartiteActivityB_sector.Oil.and.Gas) are both negative but not significant. (BipartiteActivityA_female is positive but not significant).

Effect	Model 1	Model 2	Model 3	Model 4	Model 5	Model 6
bipartiteDensityA	-1.359 (0.031)	-1.715 (0.074)	-1.770 (0.086)	-1.888 (0.099)	-3.830 (0.510)	-1.749 (0.084)
bipartiteActivityA	_	_	-0.977	-0.960	0.501	-0.974
bipartiteEgoTwoStarA	_	_	0.028	0.051	-0.084	0.031
bipartiteEgoThreeStarA	_	_	-0.004	-0.006	0.003	-0.004
bipartiteAlterTwoStar1A	_	_	(0.002) 0.183	(0.002) 0.189	(0.003) 0.118	(0.002) 0.183
bipartiteAlterTwoStar2A	_	_	(0.017) -0.136	(0.018) -0.137	(0.023) -0.140	(0.018) -0.141
hipartiteFourCycle1A			(0.031)	(0.030)	(0.031)	(0.033)
olpartiterourCycleTA	_	_	(0.022)	(0.020)	(0.021)	(0.022)
bipartiteFourCycle2A	_	_	-0.018 (0.051)	-0.009 (0.046)	(0.004) (0.048)	-0.020 (0.049)
Ego age	-0.008	-0.011 (0.001)	-0.014 (0.001)	-0.014 (0.001)	-0.014 (0.001)	-0.014 (0.001)
Ego notAustralia	0.285	0.235	0.173 (0.092)	0.175	0.154	0.179
Alter industryGroup.Materials	_	-0.320	-0.268	-0.262	-0.271	-0.275
Alter industryGroup.Banks	_	0.443	0.160	0.152	0.182	0.168
Alter logMarketCap	_	0.068	0.040	0.041	0.038	0.040
Alter ListingYear	_	-0.000	-0.007	(0.008) -0.000	(0.007) -0.000	(0.007) -0.000
Altar not Australia		(0.000)	(0.000)	(0.000)	(0.000)	(0.000)
Aner notAustralia	_	(0.082)	(0.089)	(0.091)	(0.087)	(0.211) (0.087)
Mismatching country	_	-0.124 (0.080)	-0.178 (0.082)	-0.181 (0.086)	-0.170 (0.082)	-0.178 (0.084)
Ego betweenness.scaled	0.185 (0.033)	0.017 (0.049)	_	-0.164 (0.077)	_	_
Ego birank.scaled	_	_	_	_	-1.772 (0.431)	-
Ego harmonic.cent.scaled	_	_	_	_		0.041

- Negative bipartiteAlterTwoStar2A suggests that there is a significant tendency against a board having two women; a tendency *against* "contagion" (multiple women on same board). In conjunction with positive bipartiteAlterTwoStar1A might be considered evidence *for* the "token woman" hypothesis: there is a tendency towards a board having a woman, but against having an additional woman.
- Negative Ego age: women directors tend to be younger than male directors (just as in descriptive statistics).
- Negative Alter industryGroup.Materials: Women directors less likely to be on boards in Materials industry group (note: includes mining).
- Positive Alter industryGroup.Banks (only signif. In Model 1): Women directors more likely to be on bank boards.
- Positive Alter logMarketCap: Women directors tend to be on boards of companies with larger market capitalization.
- Positive Alter notAustralia: Women directors are more likely to be on boards of foreign incorporated companies.
- Negative Mismatching country: Women directors tend not to be on boards with directors of a different nationality.

Note that Ego betweenness is positive and signif. In Model 1 (no structural effects), consistent with descriptive statistics (in hidden bonus slides) that mean betweenness centrality is higher for women than men; however in Model 4 (includes structural effects), is becomes negative and signif: once we control for these structures (including those just described suggesting support for "token woman" hypothesis) women are associated with *less* central positions (with betweenness centrality mesasure).

For BiRank centrality, women are also associated with less central positions (Model 5, Ego.birank negative and signif.); this is also the case with simple descriptive statistics (median and mean are both lower for women than for men (p < 0.001 Wilcoxon rank sum test with continuity correction [hidden bonus slides]).

ALAAM "outcome" binary variable is female on mode A (directors; mode B is companies). The values in parentheses are the estimated standard errors. Values in light gray are not statistically significant at the conventional 0.05 significance level. The models were estimated by stochastic approximation with the ALAAMEE software. Centrality measures were centered around their means and scaled by their standard deviations when used as nodal attributes in the ALAAM estimation.

Conclusions (1)

- We constructed a director interlock network for all companies listed on the ASX, and examined descriptive statistics related to the distribution of women directors.
- Using the binomial distribution null model, we find no evidence for the "token woman" hypothesis in Australian listed companies.
 - For boards of size six (the modal and median size) only, this model provides evidence *against* the hypothesis.
- We estimated bipartite ERGM models for the Australian listed company director interlock network (2 087 companies, 9 971 directors), and the Evtushenko & Gastner (2020) international director interlock network (321 869 directors, 34 769 companies).
 - Most parameters related to gender were not statistically significant.
 - But in the international director network, men are less likely to be on boards in Personal goods industry.

Conclusions (2)

- We estimated bipartite ALAAM models (dependent variable: female on director node) for the ASX director interlock network.
 - These models suggest there is a tendency towards a board having a woman, but against having an additional woman: evidence for the token woman hypothesis.
 - Also confirms several hypotheses about the structural positions of women in the Australian listed company director interlock network:
 - Female directors tend to be younger than male directors.
 - Female directors are less likely to be on boards in Materials industry group.
 - Female directors more likely to be on bank boards.
 - Female directors tend to be on boards of companies with larger market capitalization.
 - Female directors are more likely to be on boards of foreign incorporated companies.
 - Female directors are associated with less central positions in the director interlock network.

Slides and software availability

- This is unpublished work (as of June 2023).
- Some more details, and references, are in the "hidden bonus slides" after this one.
- I will make these slides available on my website:
 - <u>https://sites.google.com/site/alexdstivala/home/conferences</u>
- The software for large bipartite ERGM and ALAAM estimation is available from:
 - ERGM: https://github.com/stivalaa/EstimNetDirected
 - ALAAM: https://github.com/stivalaa/ALAAMEE
- Unfortunately, data cannot be made publicly available as it contains data from a commercial Thomson-Reuters database.

Hidden bonus slides

Aust. gender equality / diversity guidelines ASX Corporate Workplace Governance Council Gender Equality Agency **Recommendation 1.5** "The Workplace Gender A listed entity should: Equality Act 2012 requires non-public sector employers (a) have and disclose²⁹ a diversity policy; with 100 or more employees (b) through its board or a committee of the board³⁰ set to submit a report to the measurable objectives for achieving gender diversity in the Workplace Gender Equality composition of its board, senior executives and workforce Agency." generally; and "Organisations tendering If the entity was in the S&P/ASX 300 Index at the for government contracts commencement of the reporting period, the measurable may need to satisfy a objective for achieving gender diversity in the composition requirement to be of its board should be to have not less than 30%³² of its compliant with the directors³³ of each gender within a specified period.

ASX Corporate Governance Council Corporate Governance Principles and Recommendations 4th Edition February 2019 https://www.asx.com.au/documents/asx-compliance/cgc-principles-and-recommendationsfourth-edn.pdf

https://www.wgea.gov.au/what-we-do/reporting [accessed 30 Nov 2022]

Workplace Gender Equality

Act 2012."





Note the suggestion of Joecks et al. (2013) confirmed by Strydom et al. (2017) in the Australian context, that there is a "critical mass" (Kanter, 1977) of about 30% women on a board, after which point higher firm performance is achieved.



Springer Link



nternational Conference on Complex Networks and Their Applications

COMPLEX NETWORKS 2019: Complex Networks and Their Applications VIII pp 586–598

Beyond Fortune 500: Women in a Global Network of Directors

Anna Evtushenko & Michael T. Gastner 🖂

Conference paper | First Online: 25 November 2019

2496 Accesses 2 Citations

Part of the Studies in Computational Intelligence book series (SCI,volume 882)

Abstract

In many countries, the representation of women on corporate boards of directors has become a topic of intense political debate. Social networking plays a crucial role in the appointment to a board so that an informed debate requires knowing where women are located in the network of directors. One way to quantify the network is by studying the links created by serving on the same board and by joint appointments on multiple boards. We analyse a network of pprox 320 000 board members of 36 000 companies traded on stock exchanges all over the world, focusing specifically on the position of women in the network. Women only have \approx 9–13% of all seats, but they are not marginalised. Applying metrics from social network analysis, we find that their influence is close to that of men. We do not find evidence to support previous claims that women play the role of "queen bees" that exclude other women from similar positions.



Get p

Search Q

Net effects: examining strategies for women's inclusion and influence in ASX200 company boards

Deb Verhoeven 🖂, Katarzyna Musial, Gerhard Hambusch, Samir Ghannam & Mikhail Shashnov

Applied Network Science 7, Article number: 48 (2022) Cite this article 2305 Accesses | 46 Altmetric | Metrics

Abstract

Conventional approaches to improving the representation of women on the boards of major companies typically focus on increasing the number of women appointed to these positions. We show that this strategy alone does not improve gender equity. Instead of relying on aggregate statistics ("headcounts") to evaluate women's inclusion, we use network analysis to identify and examine two types of influence in corporate board networks: local influence measured by degree centrality and global influence measured by betweenness centrality and k-core centrality. Comparing board membership data from Australia's largest 200 listed companies in the ASX200 index in 2015 and 2018 respectively, we demonstrate that despite an increase in the number of women holding board seats during this time, their agency in terms of these network measures remains substantively unchanged. We argue that network analysis offers more nuanced approaches to measuring women's inclusion in organizational networks and will facilitate more successful outcomes for gender diversity and equity.

Data cleaning and checking

- I removed the ASX test company TES.
- I verified that all companies have at least 3 directors, as required by the Corporations Act.
- The Connect 4 Boardroom data codes director age as age (rather than year of birth). For 10 occurrences where this had clearly been coded incorrectly as year of birth (e.g., 1965), I subtracted it from 2022 to convert it to age.
- There is a lot of missing data for age (75% missing), but no missing data for gender.
- I selected two prominent companies in the top ten ASX companies (CSL and WBC), and 3 randomly selected companies (TAR, YRL, and SRJ) and manually checked the Connect 4 information against company websites and annual reports.
 - Consistent with the domination of the ASX by mining companies, 2 of these 3 randomly chosen companies are mining companies (and the 3rd is in in the oil & gas sector).

Definition of "director" in this work

- The data is from the Connect 4 Boardroom database (Thomson Reuters).
- The definition of "director" in this data, is not necessarily the same as the legal definition.
- It includes company secretaries, and certain key management personnel.
- People who are legally company directors and secretaries, plus those whose appointments are significant enough that they must be reported to the stock exchange and in annual reports.
 - I claim that this more inclusive definition is more useful for work involving power and influence in the corporate interlock network, as it includes for example CEOs, CFOs, etc. – who may or may not be actual directors (so would in many cases be excluded if only actual directors are included), but who are inarguably powerful and/or influential.
 - Company secretary is more arguable, but under the Corporations Act they are company officers
 responsible for ensuring the company's legal obligations are met. Company secretaries are
 responsible for organizing board meetings and liasing with regulators, so it is an important role.
 - This data also means the information is legally required and consistently defined, not relying on statements from company representatives or executives...

Note potential problem with including company secretaries: there are firms that provide corporate governance services, such as providing company secretaries, and so a company secretary from such a firm can end up being the secretary for many firms, and therefore being very central in the network.

But as noted, is an important role. See e.g. Robertson 2018 "THE ROLE OFTHE COMPANY SECRETARY: INFLUENCE, IMPACT AND INTEGRITY" AICD https://www.aicd.com.au/content/dam/aicd/pdf/toolsresources/bookstore/previews/Role-of-Company-Secretary-preview.pdf



Example of company secretary issue: Dan Smith works for (in fact is "Commercial Director" of) a firm called Minerva Corporate, which provides company secretarial and other listed company compliance services

(https://www.minervacorporate.com.au/). According to his LinkedIn profile (https://au.linkedin.com/in/dan-smith-60a1b930, accessed 29 Nov. 2022), Dan Smith is the secretary of 8 companies and a director of 9 (some of these also secretary). (Note these companies are not all necessarily listed on the ASX). He is a director or secretary of 11 companies in the Connect 4 Boardroom data.

TAR is smaller than a "small cap", perhaps rather a "microcap" or even "nanocap" (or more derogatory, "penny stock") – market cap. approx. \$17 million (5 Oct. 2022).

Other things to note: This board is all-male, the CEO is not listed as a director, and there is no Chair identified (under the Corporations Act a board meeting must have a Chair, who must be a director – there need not necessarily be an ongoing elected Chair, the Chair can be elected for a meeting, see s. 248E [replacable rule] Corporations Act (2001) Cth).

ng year 2074 2007.391 13.029 1885.000 2022.000 ket cap (millions) 1993 1268.087 8093.617 0.000 202987.400 market cap 1992 18.162 2.056 14.013 26.036 'ee centrality 2087 6.446 2.106 3 17
ket cap (millions) 1993 1268.087 8093.617 0.000 202987.400 market cap 1992 18.162 2.056 14.013 26.036 ree centrality 2087 6.446 2.106 3 17 0.000 0.000 0.000 0.000 0.000 0.000
market cap 1992 18.162 2.056 14.013 26.036 ree centrality 2087 6.446 2.106 3 17
ree centrality 2087 6.446 2.106 3 17
1 1 2 2007 0 0004 0 0000 0 0000 0 0000
ank centrality 2087 0.0004 0.00003 0.0003 0.000
veenness centrality 2087 156209.900 181628.800 1 1961618
nonic centrality 2087 850.706 336.117 3 1297
atistic N Mean St. Dev. Min Max
atistic N Mean St. Dev. Min Max
atistic N Mean St. Dev. Min Max ge 2491 61.613 9.168 27.000 96.000 urre centrality 0071 1.340 1.004 1.232
atistic N Mean St. Dev. Min Max ge 2491 61.613 9.168 27.000 96.000 gree centrality 9971 1.349 1.004 1 33 Back controlity 0.0001 0.0001 0.0001 0.0001
Atistic N Mean St. Dev. Min Max ge 2491 61.613 9.168 27.000 96.000 gree centrality 9971 1.349 1.004 1 33 Rank centrality 9971 0.0001 0.00004 0.0001 0.001 Unrearrow control 0071 2017/180 12/2016/00 0 50216/00
atistic N Mean St. Dev. Min Max
atistic N Mean St. Dev. Min Max ge 2491 61.613 9.168 27.000 96.000 urree centrality 9071 1.349 1.004 1.33
atistic N Mean St. Dev. Min Max 3e 2491 61.613 9.168 27.000 96.000
atistic N Mean St. Dev. Min Max ge 2491 61.613 9.168 27.000 96.000 urre centrality 0071 1.340 1.004 1.232
Atistic N Mean St. Dev. Min Max ge 2491 61.613 9.168 27.000 96.000 gree centrality 9971 1.349 1.004 1 33
atistic N Mean St. Dev. Min Max ge 2491 61.613 9.168 27.000 96.000 gree centrality 9971 1.349 1.004 1 33
N Mean St. Dev. Min Max ge 2491 61.613 9.168 27.000 96.000 gree centrality 9971 1.349 1.004 1 33
atistic N Mean St. Dev. Min Max ge 2491 61.613 9.168 27.000 96.000 gree centrality 9971 1.349 1.004 1 33 Back controlity 0.0001 0.0001 0.0001 0.0001
atistic N Mean St. Dev. Min Max ge 2491 61.613 9.168 27.000 96.000 gree centrality 9971 1.349 1.004 1 33 Rank centrality 9971 0.0001 0.00004 0.0001 0.001
Atistic N Mean St. Dev. Min Max ge 2491 61.613 9.168 27.000 96.000 sgree centrality 9971 1.349 1.004 1 33 Rank centrality 9971 0.0001 0.00004 0.0001 0.001
Atistic N Mean St. Dev. Min Max ge 2491 61.613 9.168 27.000 96.000 gree centrality 9971 1.349 1.004 1 33 Rank centrality 9971 0.0001 0.00004 0.0001 0.001

Note there is a lot of missing data for age (75% missing). Importantly, however, there is no missing data for gender.



The oldest company is BHP (1885). The second oldest is SOL, Washington H Soul Pattinson (1903), originally a Sydney pharmacy, now an investment company.



Evtushenko & Gastner (2020) find that:

"In terms of degree and betweenness centrality statistics, women are doing marginally better than men (Table 2). The distributions of degree and betweenness centrality by gender are not normal but instead seem to follow power laws. We normalise them by log-transforming the data and restricting our sample to the largest component and nodes with the parameter of interest > 0. The two- sample t-test for degree concludes that the marginal difference between men and women is statistically significant (p-value < 0.0001). The difference in the betweenness centrality is not statistically significant at a significance level of 0.05 (p-value 0.068)."





Note (top left graph) log market cap is linearly positively correlated with board size (degree of company nodes in bipartite network, i.e. degree centrality).



- This is what happens if we just use the overall relative frequency of women (0.21) for all board sizes, instead of the relative frequency conditional on each board size.
- The fit is good for board size 7, where the relative frequency is close to the overall relative frequency.
- But the fit is worse the further we get from this (lower relative frequencies for smaller boards, higher for larger).



- For completeness, this is what happens if, instead of using the observed relative frequency of women (the MLE for p), we assume it is 0.5
- Now (unsurprisingly, given the observed p = 0.21), the fit is bad
- And for all board sizes except 3 (obs < expected) and 11 (n.s.), the observed relative frequency of boards with exactly one women is significantly higher than expected.











Deringer Link

Open Access | Published: 05 August 2020

A Man's world? Comparing the structural positions of men and women in an organized criminal network

Tomáš Diviák 🖂, James A. Coutinho & Alex D. Stivala

Crime. Law and Social Change 74, 547–569 (2020) Cite this article 5253 Accesses 3 Citations 94 Altmetric Metrics

Abstract

The crime gender gap is the difference between the levels of participation of men and women in crime, with men responsible for more crime than women. Recent evidence suggests that the crime gender gap is closing, both in crime in general and in organized crime. However, organized crime differs from other forms of criminal activity in that it entails an organizational structure of cooperation among offenders. Assessing whether the gender gap in organized crime is narrowing is not only about the overall levels of involvement of women, but about their roles and positions within the organized criminal structure, because the involvement of women does not mean that they are in influential positions, or that they have power or access to resources important for the commission of organized crime. This paper uses a social network approach to systematically compare the structural positions of men and women in an organized criminal network. We use a dataset collected by Canadian Law Enforcement consisting of 1390 individuals known or suspected to be involved in organized crime, 185 of whom are women. Our analysis provides evidence for an ongoing gender gap in organized crime, with women occupying structural positions that are generally associated with a lack of power. Overall, women are less present in the network, tend to collaborate with other women rather than with men, and are more often in the disadvantageous position of being connected by male intermediaries. Implications for theory and law enforcement practice are discussed.



Note that the use is meaned for AAAM, which is smally used as a model of social influence, because grader does AAAM, which is smally used as a model of social factor does not become a swame hy being numbeded within structures (e.g., a structure) of grader as a structure of the structure of the structure of structure of the str

coloured according to gender (orange for man, blue for women) and sized proportionally to their betweenness centrality

Table 6 Results of ALAAM for the collaboration network

From: A Man's world? Comparing the structural positions of men and women in an organized criminal network

Effect	Parameter	Std. Error
Attribute-Density	-1.668994	0.25009 *
Activity	-0.214388	0.16833
Star2	0.000161	0.08076
Star3	0.002306	0.01249
Contagion	1.159325	0.28113 *
71	0.004614	0.04561
12	0.196052	0.24778
T3	-1.015396	1.11464
Setting-Homophily	0.07685	0.21338
2-Path-Equivalence	0.100845	0.0206 *
Partner-Activity	-0.153155	0.09838
Partner-Resource	0.092529	0.13832
Betweenness Centrality	-0.000087	0.00008

Effect	Model 1	Model 2	Model 3	Model 4	Model 5	Model 6
Alter-2Star1	-6.716	-2.730	0.007	0.031	-0.049	0.026
Alter-2Star2	-8.649	-1.302	0.020	0.028	-0.010	0.010
Alter ListingYear	_	0.047	-0.002	0.012	-0.075	0.040
Three-Star	8.853	4.670	-0.038	0.046	-0.008	0.013
Two-Star	3.166	2.813	-0.050	0.044	-0.033	0.029
Ego age	0.059	0.014	-0.014	0.034	-0.021	-0.025
Ego betweenness.scaled	-0.019	0.068	_	0.027	_	_
bipartiteActivityA	_	_	0.004	0.014	-0.074	0.038
bipartiteAlterTwoStar1A	_	_	0.007	0.031	-0.049	0.026
bipartiteAlterTwoStar2A	_	_	0.020	0.028	-0.010	0.010
bipartiteDensityA	0.036	-0.011	0.039	-0.010	-0.041	0.015
bipartiteEgoThreeStarA	_	_	-0.038	0.046	-0.008	0.013
bipartiteEgoTwoStarA	_	_	-0.050	0.044	-0.033	0.029
bipartiteFourCycle1A	_	_	-0.006	0.004	0.026	0.015
bipartiteFourCycle2A	_	_	0.021	0.032	0.033	0.007
Ego birank.scaled	_	_	_	_	-0.029	_
Mismatching country	_	0.040	0.073	-0.050	0.032	0.033
Ego harmonic.cent.scaled	_	_	_	_	_	0.039
Alter industryGroup.Banks		-0.034	-0.006	-0.013	-0.088	-0.063
Alter industryGroup.Materials	_	0.069	-0.078	0.038	-0.073	0.008
Alter logMarketCap	_	0.033	0.007	0.025	-0.061	0.032
Ego notAustralia	0.021	0.020	0.031	-0.042	0.008	-0.020
Alter notAustralia	_	-0.000	0.020	-0.015	-0.026	0.004

Table 9: ALAAM goodness-of-fit t-ratios for the bipartite director interlock network.

t-ratio values shown in bold have an absolute value greater than 0.1, indicating poor fit.



Note for the updated (30%) hypothesis, we can already see from the graphs for the binomial null model that there is no evidence for this using this method (just by checking the observed and expected for ceil(0.3 * boardsize) in each plot, rather than just 1)

- We have information about whether a person is a Chair of a board, or an executive or non-executive director. We should use this (but have not yet). Based on previous work (some shown here) I hypothesize that:
 - · Women are less likely than men to be Chair
 - · Women are less likely than men to be executive directors
- This work only examines the proportion and position of women in the interlock network --- it is does not consider effects e.g. on earnings quality, etc.
- It would also be of interest to also include data about which committees (remuneration, audit, risk, etc.) a board member is on. (Suggested by Helen Bird). This data does not seem readily available, however (without a lot of work manually coding it – which for the existing data was done commercially by Thomson Reuters).
- [continued next slide...]

More limitations and potential future work

- We only have the director interlock network of ASX listed companies. But the closed social networks from which directors are recruited also often overlap with non-commercial directorships, such as non-profits ("prestigious" private schools, charities, foundations, etc.) and government boards. This data is not apparently easily available to us, however.
- ...[continues next slide]

These closed social networks also include, for example, as well as the stereotypical "old boys network", family and social connections for example through "exclusive" club inemberships:
 We can see this anecdotally as well. ANZ chairman <u>David Ganski</u> is a mentor to ex-AMP chairwoman Catherine Brenner, Gonski was also chairman of Coca-Cola Amatil when Brenner was appointed to the board in 2008.
 Meanwhile Brenner's <u>sister-in-law</u>, Maxine Brenner, <u>sits on the boards</u> of Orica Ltd, Origin Ltd and Qantas Airways. ... Wy research found that the social identity of candidates is a significant criterion in the selection of Australian company boards. Closed social networks are the primary means of identifying new board members.
 Smith, S. (2018). Company Bards Are Stacked with Friends of Friends so How Can We Expect Change? The Conversation. <u>https://theconversation.com/company-boards-are: stacked-with-friends-of-friends-so-how-can-we-expect change-95790</u>
 In the past, particularly in Melbourne, directors were part of old boy networks and were often on many boards together. Companies like Pacific Dunlop, BHP, ANZ would have interlocking boards where there were mutual advantages across businesses that is banks lending to companies with regutations of board members. Mithe duiligence procedures. Often board members were members driving the due diligence procedures. Often board members were members drive fue and club. (Male Participant 11)
 Smith, S. (2018). Beyond board capital: probing inside the black box of Australian board recruitment and dynamics (Doctoral dissertation, RMIT University), p. 124

I think in Australia it's messier than in America or in Britain... clubs are relevant, I'm a member of the Australian Club. I know that the people that are members there go through a very elaborate screening process and so if I were choosing a director and one of the candidates was a member of the Australian Club I would say almost certainly honest, cooperative, easy to mix with and so on. There are lots and lots of different circles, there's not a single tight network in Australia. There are scores, hundreds perhaps of little networks, things that will provide people that know about those networks with confidence in other people. (Male Participant 5: 40 years+ experience on various types of boards)

Smith, S. (2018). Beyond board capital: probing inside the black box of Australian board recruitment and dynamics (Doctoral dissertation, RMIT University), p 139

Again, information such as club membership is not readily available in a systematic way, requiring (as in this thesis) case studies, interviews, qualitative methods.

There are also other kinds of diversity (beyond gender diversity, and age) that are not considered here, and which we do not have data for, e.g., ethnic identification and socioeconomic class (for example whether someone attended a 'prestigious' private school)

References

B. Aronson and K.-C. Yang. *birankr: Ranking Nodes in Bipartite and Weighted Networks*, 2020. URL https://CRAN.R-project.org/package=birankr. R package version 1.0.1.

A. Borisenko, M. Byshkin, and A. Lomi. A simple algorithm for scalable Monte Carlo inference. *arXiv preprint arXiv:1901.00533v4*, 2020.

U. Brandes. A faster algorithm for betweenness centrality. J Math Sociol, 25(2):163–177, 2001.

Z. Burgess and P. Tharenou. Women board directors: Characteristics of the few. J Bus Ethics, 37:39–49, 2002.

M. Byshkin, A. Stivala, A. Mira, R. Krause, G. Robins, and A. Lomi. Auxiliary parameter MCMC for exponential random graph models. *J Stat Phys*, 165(4):740–754, 2016.

M. Byshkin, A. Stivala, A. Mira, G. Robins, and A. Lomi. Fast maximum likelihood estimation via equilibrium expectation for large network data. *Sci Rep*, 8:11509, 2018.

A. Clauset, C. R. Shalizi, and M. E. Newman. Power-law distributions in empirical data. SIAM Rev, 51(4):661–703, 2009.

G. Csárdi and T. Nepusz. The igraph software package for complex network research. *InterJournal*, Complex Systems:1695, 2006. URL https://igraph.org.

D. B. Dahl, D. Scott, C. Roosen, A. Magnusson, and J. Swinton. *xtable: Export Tables to LaTeX or HTML*, 2019. URL https://CRAN.R-project.org/package=xtable. R package version 1.8-4.

C. L. Dezső, D. G. Ross, and J. Uribe. Is there an implicit quota on women in top management? A large-sample statistical analysis. *Strateg Manag J*, 37(1):98–115, 2016.

T. Diviák, J. A. Coutinho, and A. D. Stivala. A man's world? Comparing the structural positions of men and women in an organized criminal network. *Crime, Law and Social Change*, 74:547–569, 2020.

A. Evtushenko and M. T. Gastner. Beyond Fortune 500: Women in a global network of directors. In H. Cherifi, S. Gaito, J. F. Mendes, E. Moro, and L. M. Rocha, editors, *Complex Networks and Their Applications VIII*, pages 586–598, Cham, 2020. Springer International Publishing.

A. Farrell and P. L. Hersch. Additions to corporate boards: The effect of gender. J Corp Finance, 11(1-2):85–106, 2005.

L. C. Freeman. A set of measures of centrality based on betweenness. Sociometry, pages 35–41, 1977.

L. C. Freeman. Centrality in social networks: Conceptual clarification. Soc Networks, 1(3):215–239, 1978.

E. R. Gansner, Y. Koren, and S. North. Graph drawing by stress majorization. In *International Symposium on Graph Drawing*, pages 239–250. Springer, 2004.

C. S. Gillespie. Fitting heavy tailed distributions: The poweRlaw package. J Stat Softw, 64(2), 2015.

X. He, M. Gao, M.-Y. Kan, and D. Wang. BiRank: Towards ranking on bipartite graphs. *IEEE Trans Knowl Data Eng*, 29(1):57–71, 2017.

M. Hlavac. *stargazer: Well-Formatted Regression and Summary Statistics Tables*. Central European Labour Studies Institute (CELSI), Bratislava, Slovakia, 2018. URL https://CRAN.R-project.org/package=stargazer. R package version 5.2.2.

J. Joecks, K. Pull, and K. Vetter. Gender diversity in the boardroom and firm performance: What exactly constitutes a "critical mass?". J Bus Ethics, 118:61–72, 2013.

R. M. Kanter. Some effects of proportions on group life: Skewed sex ratios and responses to token women. *Am J Sociol*, 82(5):965–990, 1977.

J. Koskinen and C. Edling. Modelling the evolution of a bipartite network—peer referral in interlocking directorates. *Soc Networks*, 34(3):309–322, 2012.

M. Marchiori and V. Latora. Harmony in the small-world. Physica A, 285(3-4):539–546, 2000.

T. Opsahl. *Structure and Evolution of Weighted Networks*. University of London (Queen Mary College), London, UK, 2009. URL http://toreopsahl.com/publications/thesis/.

T. Opsahl. Triadic closure in two-mode networks: Redefining the global and local clustering coefficients. *Soc Networks*, 35(2):159–167, 2013.

A. Parker, F. Pallotti, and A. Lomi. New network models for the analysis of social contagion in organizations: an introduction to autologistic actor attribute models. *Organizational Research Methods*, 25(3):513–540, 2022.

J. Robertson. *The role of the company secretary: Influence, impact and integrity*. Australian Institute of Company Directors, Sydney, NSW, 2018.

G. Robins and M. Alexander. Small worlds among interlocking directors: Network structure and distance in bipartite graphs. *Computational & Mathematical Organization Theory*, 10(1):69–94, 2004.

D. Schoch. graphlayouts: Additional Layout Algorithms for Network Visualizations, 2020. URL https://CRAN.R-project.org/package=graphlayouts. R package version 0.7.1.

S. Smith. *Beyond board capital: Probing inside the black box of Australian board recruitment and dynamics*. PhD thesis, RMIT University, 2018. URL https://researchrepository.rmit.edu.au/esploro/outputs/9921864268201341.

A. Stivala, G. Robins, and A. Lomi. Exponential random graph model parameter estimation for very large directed networks. *PLoS One*, 15(1):e0227804, 2020.

A. Stivala, P. Wang, and A. Lomi. ALAAMEE: Open-source software for fitting autologistic actor attribute models. Unpublished manuscript, 2023.

M. Strydom and H. H. Au Yong. The token woman. In 25th Australasian Finance and Banking Conference, 2012. doi: 10.2139/ssrn.2136737.

M. Strydom, H. H. Au Yong, and M. Rankin. A few good (wo)men? Gender diversity on Australian boards. *Aust J Manag*, 42(3):404–427, 2017.

D. Valeeva, E. M. Heemskerk, and F. W. Takes. The duality of firms and directors in board interlock networks: A relational event modeling approach. *Soc Networks*, 62:68–79, 2020.

D. Valeeva, F. W. Takes, and E. M. Heemskerk. Beaten paths towards the transnational corporate elite. *Int Sociol*, 37(1):97–123, 2022.

D. Verhoeven, K. Musial, G. Hambusch, S. Ghannam, and M. Shashnov. Net effects: examining strategies for women's inclusion and influence in ASX200 company boards. *Appl Netw Sci*, 7:48, 2022.

Q. H. Vuong. Likelihood ratio tests for model selection and non-nested hypotheses. Econometrica, pages 307–333, 1989.

K.-C. Yang, B. Aronson, and Y.-Y. Ahn. BiRank: Fast and flexible ranking on bipartite networks with R and Python. *J Open Source Softw*, 5(51):2315, 2020. doi: 10.21105/joss.02315.